

PLANET EXPAT IS HIRING A SALES EXECUTIVE FOR CONTRACT FROM 3 TO 6 MONTHS.

Date : 01/02/2017

Job reference : 170101-17437630

Type of contract : Contract

Localisation : Santiago 00000, CL

Contract duration : From 3 to 6 months

Level of studies : Bachelor's Degree

Years of experience : 1-2 years

Company description :

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

Planet Expat provides career-boosting internships around the world. We are currently hiring for the company below:

"We are a Chilean start-up company developing a social platform to share and discover recommendations from people you trust. Our users can rank their favorite things on their list, and then share it with friends. We have recently developed a mobile app that allows travelers to chat in real time with local experts to get recommendations for their trip, as well as access all of a hotels services and amenities through their phone.

Our platform is improving our users' hotel experience in Santiago and we are ready to expand to other countries. We are working on building a consumer product that will change the way people access to local recommendations in new cities. We were selected to participate in one of the top startup accelerators in Latin America. We are a young, growing team, with a fun working environment. "

Job description :

Your main responsibilities:

Land and grow the company sales team in Chile and then across Latam as they expand.

Support the take-over the Chilean market and then the rollout all of LATAM.

Increase their pipeline with qualified leads and prospects

Accompany leads through our sales funnel

Conduct meetings with potential clients

Find resolutions to customer issues.

Craft blog posts, policies and summaries

Participate in continuous improvement ideas for the company

Required profile :

Excellent English and Spanish skills

Previous experience in sales in the hospitality industry

Knowledge of the Chilean Market

Problem solver, flexible naturally curious, self-driven and word savvy professional

To apply: offre17437630.6310@planet-expat.contactrh.com